



Evans Consoles Financing Solutions

PROGRAM OVERVIEW

Evans Consoles, in partnership with US Commerce, is pleased to offer **alternatives** to our standard progress payment requirements. With interest rates near record lows, it makes good business sense to consider alternative payment profiles.

Our Evans Consoles representative would be pleased to discuss the pros and cons of different financing alternatives with you and, together with **US Commerce**, guide you through the process of evaluating these alternatives.

If you would prefer more flexibility to make payments for your console solution, then we have a range of flexible options for you to choose from:

EVANS OFFERS YOU FLEXIBILITY

Evans Standard Payment Terms:

50% down payment with placement of purchase order
40% upon shipment (Net 30 days)
10% upon install (Net 30 days)

OPTION 1 – Down payment financing only - this would be for the period covering up to when the shipment progress payment would otherwise be due (typically 2-3 months):

90% upon shipment (Net 30 days) – will include a financing charge for deferred down payment
10% upon install (Net 30 days)

OPTION 2 - Project financing - short term - this would be for the whole project but would become fully payable in one lump sum when the final progress payment would otherwise be due (typically 3-4 months):

100% upon install (Net 30 days) – will include a financing charge for deferred down payment and shipment progress payment

OPTION 3 - Project financing - long term - various payment schedules ranging from 12 months to 60 months

WHAT TO DO NEXT

The process really couldn't be easier:

1. Decide on your console requirements with your Evans Consoles sales representative and receive a detailed proposal.
2. Discuss and indicate your payment option interests with your Evans Consoles sales representative.
3. If you are interested in the financing options (Options 1 through 3, above), then complete the financing application form and provide it to our partner, US Commerce.
4. US Commerce, typically within 2 business days, will provide payment details of your preferred payment option.
5. Once you are ready to confirm your order, provide your purchase order to Evans Consoles.
6. US Commerce will invoice you according to the terms of your payment plan.

NOTE: Evans Consoles also offers flexible financing alternatives to our valued municipal government customers. Ask for details.

**Please ask your Evans Sales Representative for our special
US Commerce Application Form.**
